

The Mobile Revolution

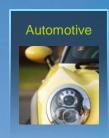
Identification, access and micropayment with NFC



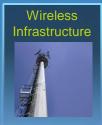
Carlos Paternain May, 2013

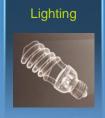




















- Global player with local reach
 - 2012 revenue >\$4.36 Billion
 - >25,000 employees
- Identification Business Unit
 - Secure Passports, Banking, Mobile Transactions/NFC,
 - Transport, Infrastructure/Reader IC's, RFID (LF, HF, NFC, UHF)



We bring Security & Convenience



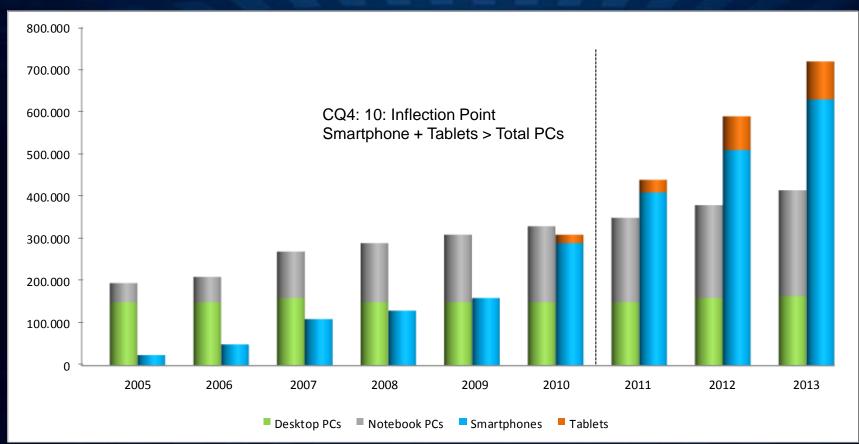


VIDEO



Smartphones revolutionize mobile

Global Unit Shipments (MM)



Source: Morgan Stanley Research

Benefits of NFC technology on campus cards

For students

- Use you smartphone just like your student cards.
- One device less to carry (or to forget).
- Higher convenience as students embrace technology
- Easier interaction with the application (screen)
- Added value on top of application (connectivity)

For Campus management

- The technology supports over-the-air provisioning and management of digital keys, which simplifies access control administration.
- Lost phones carrying digital keys are more likely to be noticed and reported than physical keys or ID cards.
- Higher security due lowering the risk of key and/or card copying
- No need to replace current contactless infrastructure



NFC enables a new mobile experience



NFC Market update



- NXP: 125m NFC devices sold in 2012
 - 2012 has been a year of change for NFC From selective/limited adoption to massive adoption Analysts predict 280m for 2013
- NFC attach rate > 50% in 2015
 - High Adoption on high-end & flagship models Now reaching mid-range and going to low-end smartphones
- 180 NFC phones & tablets models commercially released up to 250 including the design-in pipe NXP NFC technology
- > 70% NFC+eSE:

Embedded Secure Element enables new value creation opportunities Secure Transactions: Payment, Transit, Access, Authentication,...

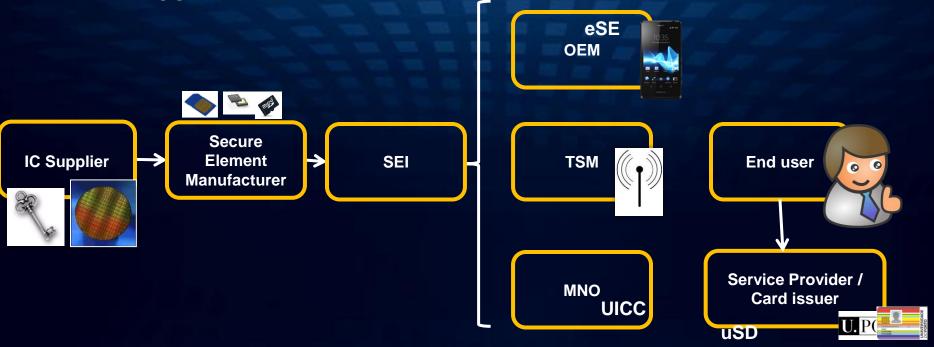
- 9 out of 10 top NFC smartphone manufacturers rely on NXP
- 2013 should be the year of applications
 - we shall see many mobile wallet rollouts
 application developers and service providers will leverage this
 OEMs will increasingly design NFC into laptops and accessories such as headsets, speakers





NFC Ecosystem

MIFARE Applications issuance with NFC



- Service provider needs to load the MIFARE application into the SE
- Keys to acces the SE are in possesion of the SEI
- Phone with SE is in possesion of the end user
- Product and security follow different paths!
- New players modifying the established business model of contactless



NFC SE form factors and implications



- Availability: globally, multiple OEMs integrated
- Associated to specific device
- Ownership = OEM



- Availability: local markets (MNO decision to roll out)
- easy SIM swap NFC mobile required
- Ownership = MNO



- Availability: local markets (Retail)
- Easy fit into most phone models (no NFC required)
- Relatively high price
- Ownership = SP/CUSTOMER*

*in case of rental model – owner = rental company

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Licensing activities to ensure availability of MIFARETM

 MIFARE is the open architecture platform for secure and flexible end-to-end system solutions.







All leading manufacturers of SIM cards and embedded secure elements have acquired a MIFARETM license.







MIFARE license agreements with Renesas and STMicroelectronics assure multi vendor supply for banking applications.





 Leading infrastructure providers such as HID and LEGIC are licensees of NXP's MIFARE technology.







UL providing functional testing and certication



What is MIFARE4Mobile?

MIFARE4Mobile is.....

- a set of specifications for SE (embedded, UICC SIM, microSD) with capabilities
 - for OTA installation, operation and revocation of MIFARE products (TSM API)
 - to manage the application lifecycle of MIFARE applications in a mobile handset (Service Manager)
 - for displaying MIFARE content on the handset screen (Wallet API)

Specifications are licensed <u>free of charge</u> to anyone who wishes to implement MIFARE4Mobile applet on a SE and <u>agreeing to the</u> <u>terms & conditions</u> (Robustness, security, self certification, Non-assert of IPR,..)



Vilanova University - Wildcard



- Wildcard is MIFARE Classic based
 - Currently used for: laundry, vending, copies, sporting events, acces control
- Using iPhone sleeves from Wireless dynamics
 Supporting MIFARE Classic
- 54 participants (22 staff members)
 Pilot included dorm acces



- Extending the use of phones by students
- 70% of the participants prefered to use their phone instead of the badge
 - No need to change infrastructure for university
 - Participants requested more services!



University of San Francisco – One Card



- Following Vilanova pilot
- Once card USF based in MIFARE Classic
- Using iPhones sleeves fom Wireless dynamics
 Supporting MIFARE Classic
- Applications on NFC pilot included
 - Access control
 - Payment at laundry terminals
- Convenience and security with NFC
 - Using phones instead of badges
 - Credentials equally protected as in badges

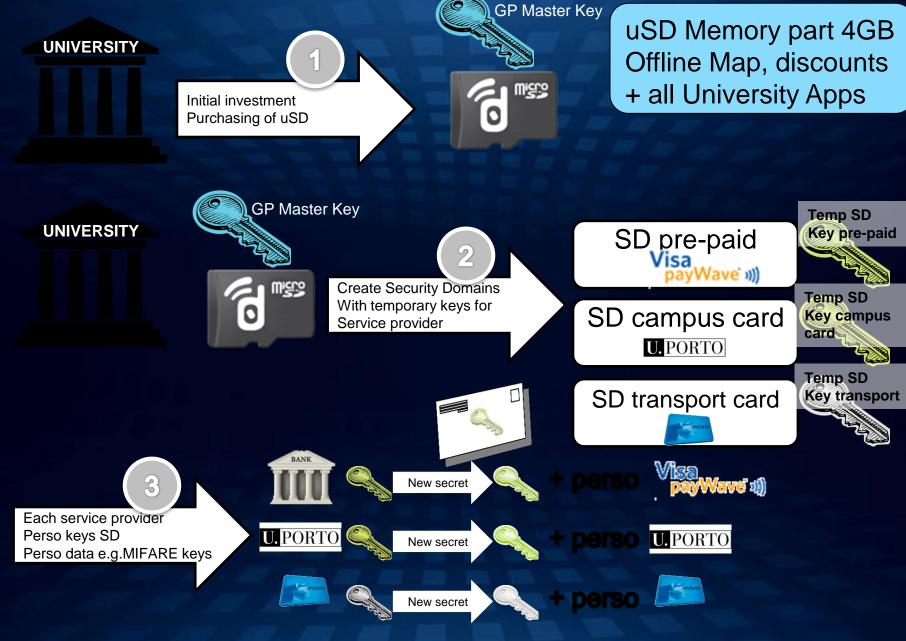


uSD use case



- uSD from Device Fidelity
- Enables any phone with uSD slot to act in Card Emulation mode
- Supporting
 - MIFARE Classic implementation
 - MIFARE4Mobile ready
 - Banking applications
- Additional memory for user storage
- University in full control of the SE
 - Allows new revenue streams by allowing external services on SE





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Conclusions

NFC technology provides numerous advantages for campus card applications.



Fun for students & innovative services opportunities for campusses.

The MIFARE platform used for traditional cards can be leveraged into the mobile space.

Start with a proof of concept and make use of the engineering knowledge in the campusses.



